



LISA A. BELLIS, ARM, CSM, CIC, CRIS
DIRECTOR OF RISK MANAGEMENT & LOSS CONTROL

Lisa comes to Brown & Brown of Lehigh Valley with over 28 years' experience in commercial property/casualty insurance. She maintains a deep commitment to reducing the effects of loss and increasing an organization's overall profitability through effectively analyzing exposures and implementing sound risk management practices. Her enthusiasm to confront challenges with a positive and constructive attitude helps her to succeed in resolving difficult issues. She provides a multitude of resources to facilitate and implement effective best practices in organizations.

Her extensive knowledge in reviewing and modifying hold harmless & indemnification agreements, as well as insurance contracts, has helped to improve the financial and legal position of her clients with their subcontractors, suppliers, and vendors. She possesses thorough knowledge of commercial lines insurance products & coverages, as well as the ability to audit policies to ensure they do not contain any coverage gaps.

Lisa has a proven track record for effectively and aggressively negotiating the reduction/closing of claims. She is uncompromising when it comes to attacking fraudulent claims.

Lisa has extensive experience in working with insurance captives and regional purchasing groups. She successfully interviewed, negotiated, and coordinated third party claims and loss control services and held quarterly performance meetings on behalf of the captive's members.

Lisa was awarded a Bachelor's degree of science in Business Administration through Albright College, where she achieved "highest honors." She also holds an Associate's degree in Business Management through Lehigh Carbon Community College. In 2000, she earned the designation of Certified Insurance Counselor and went on to achieve the Associate in Risk Management designation from the Insurance Institute of America in 2003. In 2010, she received the Construction Risk and Insurance Specialist designation from the International Risk Management Institute, Inc. Most recently, she was received the Certified Safety Manager designation from the National Association of Safety Professionals. Among her other qualifications, Lisa holds the following certifications and authorizations:

- 10 & 30 Hour (Construction) OSHA Certified
- Authorized OSHA Outreach Instructor (10- & 30-Hour General Industry)
- Certified Forklift Instructor
- National Safety Council Certified Defensive Driver Trainer
- Certified Safety Manager Designation (CSM)
- Associate in Risk Management (ARM)
- Certified Insurance Counselor (CIC)
- Construction Risk Insurance Specialist (CRIS)